



“Partnering for Compliance™” East 2017
March 7 - 9, at the Holiday Inn Orlando International Airport
Hotel, Orlando, FL

Sample Participant Comments

The PFC seminar was wonderful. Open, fun, and most of all educational. Regulatory officers communicate the ins-and-outs of how each agency works, the expectations, challenges, and financial issues they face. Members are encouraged to have in depth and informed discussions. I have attended many informative seminars on compliance. But, the PFC sessions go beyond awareness of issues, they create a working environment so you can learn to solve the issues you are facing and get informed answers directly from agencies, consultants and peers. This year began a wave of change and huge sense of helplessness. The encouragement and tools I took with me after PFC have been empowering. Anyone who attends one of these session and doesn't come away with a path forward to improve their compliance program, has not taken advantage of high level of experienced professionals they have access to.

To a great group of people, THANK YOU!!!

Kelley
Kelley PEACHEY
bioMérieux | Sr. Global Export Compliance Specialist



What a fantastic conference. I can't thank you and your staff enough for bringing this information out to the contractors.

Judith A. Coleman
Aeronix, Inc.
Director of Administration
Melbourne, FL 32901



Conference was very informative and extremely helpful, as always.
So much good information.
Each time I attend, I learn something new.
Looking forward to next year.

Randi Keenan

THE SAFARILAND GROUP | Senior Manager, Export/Import Compliance

Last week's conference, overall I found the presentations to be very helpful. As you know, having access to the various government agencies and their representatives is always very helpful to the trade community. I was very impressed with the segments from Census, DDTC, and DTSA. I was able to get all of my questions answered from each of the Gov't representatives. I also found Kristen Stewart's presentation on Canadian Export Controls to be very interesting and helpful. Thank you for your commitment to Export Controls and for another solid conference.

Keith Savoie

**Director of Operations
Foreign Trade Solutions
FTS Associates, Inc.**

It was great learning experience as usual and I can only give a Great Recognition to the speakers as they all did a tremendous job in their presentations, questions asking and responses. They are doing a great job keeping us all aware of the regulation changes, updates and so forth. It is quite a lot to learn but in the long run it will benefit us as Export Administrators to keep doing our due diligence in order to protect our organizations assets and exports privilege. I look forward to seeing you next year.

Fabrice Cospolite

**QUALITY ASSURANCE/EXPORT ADMINISTRATOR
Prime Air, LLC – A HEICO COMPANY**



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Even after attending this conference for over 10 consecutive years, I always learn something new. This year, from Adam Krepp, I learned what the last three digits of an ECCN tell us. He presented a slide to let us know what numbers in the ECCN represent the areas of control. This is information that I had never learned at any conference I ever attended – even those presented by Commerce – and is invaluable in understanding the controls for each ECCN. This alone was worth the cost of the conference!

Kristen Stewart

Manager, Trade Compliance
General Dynamics Mission Systems-Canada

I want to tell you how much I enjoyed the conference last week, and thank you for putting together such a comprehensive program with top notch presenters. I only wish I had heard of your program a couple of years ago!

Sharon Karraker

**Trade Compliance Analyst of Legal
GA Telesis, LLC**

Thank you again for hosting yet again a wonderful conference. There truly is an environment of partnership between and among the attendees and the government speakers. The speakers actually do make themselves available for informal questions; everyone who wanted to talk one-on-one with a speaker had access. In addition, the Q&A each day was the highlight of the conference. With such a broad range of agencies, this conference is an excellent choice for someone who would like more information on exporting regulations for both commercial and military items and how to tell the difference.

The broad range of participating government agencies covering most aspects of U.S. exporting makes this conference a must for companies wanting information and industry contacts while having a limited training budget.

Mary Slack | Spectracom Corporation | *Contracts & Compliance Administrator*

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Partnerships International, Inc.



I would like to say that the Partnering for Compliance Program is now something I look forward to every year. It is an engaging and enjoyable conference and does a great job at creating an atmosphere that is comfortable enough that you can ask all of the presenters' questions.

Dane Thrasher
Import/Export Compliance Coordinator
Reli Technology Inc.

As someone who is somewhat new to the Import/Export profession, I felt that this conference was extremely beneficial to me. The content of the presentations was perfect and the knowledge brought to us by the speakers was immeasurable. I know that sometimes there were a lot of questions being asked during presentations but most of the questions were very good and were very helpful. I am glad that my manager wanted me to attend this conference vs SIA.

Beth Clouser
Import/Export Analyst I
BAE Systems Platforms & Services

Thank you once again for a great Class, with such knowledgeable presenters and opportunities for networking.

Much appreciated, and I hope to see you all again next year!

Best regards,

Zeke

Zeke Isaacson
SHIPPING MANAGER /
EXPORT COMPLIANCE OFFICER
MRO AEROSPACE, INC.
LARGO, FL