

Andrew A. Harris

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RELEVANT EXPERIENCE

AerSale, Inc., Grapevine, TX

Import/Export Compliance Manager

January 2013 - September 2015

Determine and implement best practices for logistics and trade compliance; determine and assign HTS, Schedule b, and ECCN commodity classifications; determine appropriate “Incoterms” for international shipments; conduct license determinations, obtain export licenses, verify and approve the use of license exceptions; utilize substantial knowledge of Export Administration Regulations (EAR), International Traffic in Arms Regulations (ITAR), Foreign Trade Regulations (FTR), and Office of Foreign Assets Control (OFAC) regulations daily; conduct denied parties screening and research, including selection of appropriate screening software; advise executive management and legal staff regarding possible denied parties, appropriate trade compliance terminology in contracts, and other compliance matters as needed; coordinate import customs clearance of parts, tools, aircraft engines, and whole aircraft; provide guidance to Shipping Department personnel daily; arrange and coordinate high-visibility freight moves, including aircraft engine shipments; maintain personal trade certifications via continuing education; Pentagon 2000SQL software used daily

Notable achievements -

- Established export compliance standards, creating an official Export Management and Compliance Program (EMCP) and written manual
- Developed and implemented an official drop shipment procedure taking into account all aspects of export compliance, including the responsibilities of parties to an export transaction, AES filing requirements, value determination, commercial invoice creation, other required shipment documentation, aviation industry required documentation, and incorporating the responsibilities of each internal department involved in the procedure
- Created and conducted training presentations at all three company locations for both general export compliance and the drop shipment procedure
- Created and implemented a blanket End User Certificate for new customer approvals
- Created and implemented a “Routed Export Transaction Confirmation” form and procedure, in order to minimize AerSale’s liability as the USPPPI in routed export transactions
- Expertise in working with couriers to locate “lost” shipments of high value and recently helped locate a set of aircraft engine blades valued at \$300,000.00 for which a lost package claim was scheduled to be processed

CT Aerospace, L.P. / Prime Turbines, Carrollton, TX

Logistics Manager

June 2009 - December 2012

Coordinate, track, and confirm delivery of shipments for CT Aerospace and sister company, Prime Turbines, including international, domestic, and dangerous goods shipments; obtain rate quotes and determine most efficient shipping method; establish and maintain relationships with freight forwarders; coordinate import customs clearance of parts, tools, and aircraft engines; oversee Shipping Department operations providing guidance as needed; determine and implement best practices for logistics and trade compliance; determine and assign HTS, Schedule b, and ECCN commodity classifications; determine appropriate “Incoterms” for international shipments; conduct license determinations, obtain export licenses, verify and approve the use of license exceptions; utilize substantial knowledge of EAR, ITAR, FTR, and OFAC regulations daily; create and implement EMCP; advise upper management on compliance issues; **Empowered Official for Prime Turbines**; maintain personal trade certifications via continuing education; Quantum Control software used daily; **contacted and recruited by CT Aerospace for this position**

Linkex, Inc., Dallas, TX

Operations Specialist - domestic LTL & air freight

August 2008 - May 2009

Service customer requests via e-mail or phone; provide rate quotes; route shipments per customer specifications while using the most cost-efficient option available; negotiate rates with customers and carriers; problem identification and resolution; track shipments; coordinate changes during transit; data entry; CargoWise Forwarder software used daily; **contacted and recruited by Linkex for this position**

SCG, the Select Carrier Group, DFW Airport, TX

Operations Coordinator Lead - truckload brokerage

April 2007 - June 2008

Service customer requests via e-mail or phone; arrange and coordinate shipments; provide rate quotes; negotiate rates with carriers; coordinate customer requested changes during transit; find and approve new carriers to expand network; problem identification and resolution; track shipments; coordinate changes during transit; data entry; TMW Suite and AS400 software used daily; **contacted and recruited by SCG for this position**

Schneider National, Dallas, TX

Account Executive - truckload sales

January 2007 - April 2007

Phone potential and current customers to earn their business; provide rate quotes; arrange and coordinate shipments; problem identification and resolution; track shipments; coordinate changes during transit; data entry

CURRENT CERTIFICATIONS/ MEMBERSHIPS

The International Import-Export Institute

Certified U.S. Export Compliance Officer, December 2010

Certified ITAR Professional, May 2011

International Compliance Professionals Association

Member, August 2011

PREVIOUS CERTIFICATIONS/ VOLUNTEER SERVICE

Dangerous Goods International

Basic IATA/ 49 CFR Dangerous Goods Certified, June 2009 - June 2013

Transportation Intermediaries Association

Certified Transportation Broker, March 2008

YMCA Mini Soccer, Coppell, TX

Head Coach, September 2011 - October 2013

EDUCATION

Texas State University, San Marcos, TX

BBA in Marketing