



COMMONLY USED ACRONYMS:

AECA - Arms Export Control Act

AES - Automated Export System

BATF&E - Alcohol, Tobacco, Firearms & Explosives (formerly BATF)

BIS - Bureau of Industry & Security (Dept. of Commerce)

CBP - Customs & Border Protection

CCL - Commerce Control List

CFR - Code of Federal Regulations

CI - Controlled Item (An item is controlled if it is restricted for export purposes based upon its classification, destination and/or end user)

CJ - Commodity Jurisdiction

C-TPAT - Customs-Trade Partnership Against Terrorism

DE&C - Defense Exports & Cooperation

DDTC - Directorate of Defense Trade Controls

DFARS - Defense Federal Acquisition Regulation Supplement

DOC - Department of Commerce

DOD - Department of Defense

DOJ - Department of Justice

DOS - Department of State

DOT - Department of Treasury

DPS - Denied Party Screening

DSCA - Defense Security Cooperation Agency

DSS - Defense Security Service

DTAG - Defense Trade Advisory Group

DTCC - Defense Trade Controls Compliance

DTCL - Defense Trade Controls Licensing

DTCP - Defense Trade Controls Policy

D-Trade - DDTC Electronic License Submission

DTSA - Defense Technology Security Administration

DU - Dual Use (A dual use item is one that is generally commercial in nature, but can also be used for military purposes, e.g. Hummer vehicle.)

EAA - Export Administration Act

EAR - Export Administration Regulations

ECCN - Export Control Classification Number (Wassenaar Control List 3D3

becomes U.S. ECCN 3D003. EAR 99 = ECCN for anything not listed specifically in the control lists. NOTE: Software must still be export screened for e.g. denied parties, embargoed countries, end-users, etc. It is every exporter's responsibility to comply



with the regulations.)

ECO - Export Control Officer

ELISA - Export License Status Advisor (DOD)

Ellie Net - DDTC Electronic License Submission

ENDP - Exception to National Disclosure Policy

EO - Empowered Official

FCPA - Foreign Corrupt Practices Act

FMF/FMFP - Foreign Military Financing/FMF Program

FMS - Foreign Military Sales

GC - General Correspondence

NIPO - Navy International Program Office

IPT - Integrated Product Team

ITAR - International Traffic in Arms Regulation

JCS - Joint Chiefs of Staff

LO - Licensing Officer

LO/CLO - Low Observable/Counter Low Observable

LOA - Letter of Offer and Acceptance

LOI - Letter of Intent; Letter of Instruction

MCTL - Militarily Critical Technologies List

MDA - Missile Defense Agency

MDE - Major Defense Equipment

MILSPEC - Military Specification

MOA - Memorandum of Agreement

MOU - Memorandum of Understanding

MTEC - Missile Technology Export Control Group

MTCR - Missile Technology Control Regime

NASA - National Aeronautical and Space Administration

NATO - North Atlantic Treaty Organization

NDA - Non-Disclosure Agreement

NDP - National Disclosure Policy

NISPOM - National Industrial Security Program Operating Manual

NSA - National Security Agency

OFAC - Office of Foreign Assets Control

OFOISR - Office of Freedom of Information & Security Review

OSD - Office of the Secretary of Defense

OUSDP - Office Under Secretary of Defense for Policy

PM/RSAT - Bureau of Political –Military Affairs, Office of Regional

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Security Arms Transfer Policy

PM/DDTC - Bureau of Political –Military Affairs, Directorate of Defense Trade Controls

RFI - Request for Information

RFP - Request for Proposal

RFQ - Request for Quote

RWA - Returned Without Action

SAF/IAD - Secretary of the Air Force, International Affairs Division

SAMM - Security Assistance Management Manual

SED - Shippers Export Declaration

SME - Significant Military Equipment

SOW - Statement of Work

TCP - Technology Control Plan

TTCP - Technology Transfer Control Plan

USG - United States Government

USML - United States Munitions List

VD - Voluntary Disclosure

WA - Wassenaar Agreement (The December 2003 Wassenaar Arrangement Plenary meeting called upon member states to: “take appropriate measures to ensure that their regulations require authorization for the transfer of non-listed dual-use items to destinations subject to a binding United Nations Security Council arms embargo ... when ... the items in question are or may be intended...”)