



Page 1 of 7

Hello Ailish,

I can't express how much I appreciate you and what you are doing for the international trade world. As we all know it is our small to medium sized companies that drive the global economy. It is them that offer innovation and creativity, new ways and new philosophies. They push the envelope and force some of the larger companies to listen. You have established a well rounded, in depth, well organized means to drive their success in the international market by attracting the folks in our government that are tasked to develop, administer, and yes...enforce policy that keeps our nation safe. Compliance is not some thing that we do; it has to be ingrained in our way of business. Partnerships International, Inc. has certainly created a conduit in the "Partnering for Compliance" conference that breeds the necessary networking environment that will deliver to small to medium sized companies that desire to embark in international trade. I am impressed to say the least.

Keep doing what you are doing. It benefits so many.

I too strive to contribute and am always available to offer any knowledge and/or experience that I have to assist. You and your organization have a true friend in me.

Unfortunately, I missed the last day due to some very important customer meetings. As in the past, you can always reach out to me should you need anything at all.

Talk to you soon...

Thank you and best regards,

***Johnnie Moore***

District Manager

**DHL Global Forwarding**

4925 Sirona Drive, Suite 300

Charlotte, NC. 28273, United States

Thank you Ailish.

I enjoyed the conference very much. I have attended many SIA conferences and the Partnering for Compliance conference is holistically superior. I appreciate several items about the conference:

- 1) Great balance of EAR and ITAR issues.
- 2) Fantastic high-level presenters from State, Commerce, and Defense departments! Excellent.

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Page 2 of 7

- 3) Smaller forum of approximately 150-200 people; the speakers were available for side bar discussions without the speakers being bombarded by consultants and lobbyists.
- 4) Friendly, professional format.

My colleges have been attending this conference for several years; I am glad I joined in this year. I would encourage anyone in export/import compliance to attend.

Thanks again for putting this together, see you next year.

**Quinn Howard**

ATK Space Systems/Launch Systems  
Manager, Export/Import Compliance - "Group" EICO

Following are my thoughts on what I consider to be the most valuable aspects of the "2009 Partnering for Compliance" conference:

- Imparting a confidence to embrace accountability for compliance
- Opportunity for direct communication with high level agency representatives
- Accessibility to "experts" in the field
- Opportunity to receive personalized attention to specific compliance inquiries

Ailish, your lively and engaging personality along with a talented forum of speakers made this event a great success - thanks again.

Best regards,

Lisa Castellana  
Int'l Sales & Marketing Coordinator  
Mercury Medical

I want to thank you and your team for another outstanding conference.

As you know I have attended every Partnering for Compliance conference from the beginning. What keeps me coming back is the unique setting, low cost and quality of the speakers and presentations.

In my mind the one thing that makes the Partnering for Compliance conference so special is that it allows access to all the experts out of Washington in a one on one setting if



Page 3 of 7

desired. This along with the networking opportunities that have developed over the years has been a major contributor to my overall understanding and knowledge of the various regulations. Every year I attend I come away with new contacts and a much greater understanding of the regulations.

The knowledge gained from your conference has been a major contributor to my success over the years in this difficult area and positioned me so that when I received my downsizing notice last year I was able to call upon all of the networking and knowledge gained to venture out into the world of consulting with a very successful start.

Thanks again for all you do and let me know if I can ever be of assistance going forward.

Best regards,

Len Hamel  
Senior Consultant  
Mondial Trade Compliance Services and Solutions

Just wanted to drop you a quick email and thank you for a great conference. I learned a lot. I also wanted to thank you for the way you made me feel at your conference. I have attended many conferences on many subjects over the years and I felt that I had known you and the others that were helping you for ever. You made me feel so comfortable and welcomed not what you usually get at a conference, and I was never hugged by an organizer before. I hope to attend next year.

Thanks

Sean P. Corcoran  
*Manager of Information Technology / Security Officer  
Harper International*

Thank you Ailish for having me. This conference was one of the most informative conferences I have ever been to, and I will surely be back next year!

Best Regards,

**Tiffany Alexander**  
Import/Export Specialist  
**DME Corporation**



Page 4 of 7

I loved the conference. I love the format, I love the “availability” of the speakers. I recommend your conference to everyone that I talk with. The ability to “network” and talk one-on-one with the speakers is the best out of all of the conferences that I’ve attended, and I’ve attended a bunch!

*Laurie W. Argyle, Certified U.S. Export Control Officer  
Alliant Techsystems Inc.  
Manager, Export/Import Compliance Systems*

Thank you for such a great conference. I really enjoyed and learned so much from the conference. The informal atmosphere and the ability to ask questions was a tremendous learning tool. Plus the time I had to communicate with fellow peers helped me to learn what was happening in their world.

Thank you again and I will see you next year,  
Patty

*Patty Kimm, CUSECO  
Trade Manager  
DRS Test & Energy Management, LLC*

The conference was right on key as always, the speakers were the best and the one on one conversations were the best item of the conference. Look forward to the next conference.

Yours truly.

Dan Pierce

*Daniel (Dan) Pierce*  
**Global Trade Controls Export Administration  
The Boeing Company**

Thank you for another fantastic conference again this year.  
Regards,

Jennie Campbell, ATK Launch Systems Inc.



Page 5 of 7

Thanks so much for all your hard work. It was a great conference as usual!

Kind regards,

**Susan Fernandez**

Director of Trade Compliance

**HEICO Corporation**

It was again a pleasure to participate to the conference and I am glad to be able to exploit some of the experience gained in our future business with NASA and our U.S. forwarders. Hope to see you again next year and wishing you all the best.

Best regards,

Manfred Nordhoff

ISS Product Support

**ASTRIUM Space Transportation GmbH, Airbus-Allee 1, 28199 Bremen, Germany**

It was a pleasure to meet you. I completed a Survey Questionnaire at the conference. I am now preparing an export control training session at my university with a much clearer picture of the requirements of export control.

Best wishes,

Julie Taubman

Research Compliance Officer

Graduate School and Research and Sponsored Programs Appalachian State University

### **Conference Endorsement**

Attending this conference for the second time again provided an excellent opportunity for a foreign entity to experience the US trade controls environment from a US business perspective and to further expand my existing level of knowledge and understanding of export controls as well as maintaining contacts established last year.

Congratulations Ailish to you and your team for the professional manner in which you again organised this conference and for the depth and quality of the speakers that you are able to draw upon. Very impressive!

To sum up, the 2009 conference was again an excellent “learning from the learned” opportunity involving the “US law-makers and export compliance enforcers”.

Richard Paterson

Director, Business Support Marketing

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Pilatus Aircraft Ltd

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Page 6 of 7

Thank you again for your good work on the Partnering for Compliance program.

Yours is a unique conference. Due to both the level of authority of the presenters and the level of knowledge of the participants, Partnering for Compliance has become a true meeting of the minds and place to be for those working in and around export compliance.

With best regards,

Lou

Lou Maranzana

GM, Orlando, Seko Worldwide

Just a quick note to thank you and commend you on the excellent work and effort you had put in at conference. It was a huge success.

Bishara Mansur

Sr Tech Stores Liaison Officer

Kuwait Airways - JFK

Thank you for your hospitality and friendship. As always, the conference was extremely beneficial.

Talk soon

Sandra Franklin

Trade Compliance Officer

Laboratory Equipment Division, Thermo Fisher Scientific

In reference to the speakers, there are two kinds:

Seasoned government officials accustomed to address experienced export control officers. The tone in the conference sometimes sounds a bit intimidating. I am not making a case to bring Mother Theresa to explain export control enforcement. Our national security is in play. But for small company attendees the prospects are terrifying. In reference to the content I would suggest to offer hands on training on D-Trade (DDTC) and Snap-R (BIS). These are two key aspects the exporter needs to know about.

The second kind of speaker is the lawyer or counselor, usually and ex-government official with a very prominent resume. The topics are very well focused and they pick hot issues. However, the sales pitch is a bit irritating. The speaker describes the world of exporting and importing as a maze too difficult to solve without them. Sale by fear. They need to offer the service and we need their expertise as speakers. There must be a middle ground.

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Page 7 of 7

Ailish, it was a very enjoyable week and look forward to being back again next year.

Best Personal Regards,

--

Jairo Leon  
Ameritrans World Group Inc

I had a wonderful time at the conference. It was a good refresher for me and also I loved your personality. I look forward to the next one.

Holsetta Allen  
COR Textainer Contract,  
Terminals Operations, Ammo Team  
SDDC, Ft. Eustis, VA 23602

Thank you for your warm hospitality and I look forward to seeing you next year.  
All the best,

Jim Anzalone  
President, Compliance Assurance LLC