



**“Partnering for Compliance™” West Coast 2011
August 24 - 26, 2011, Hilton San Jose Hotel**

Sample Participant Comments

“As a small business owner in the process of developing my base of expertise in the export compliance area, I have participated in numerous conferences over the past few years. Partnering for Compliance conferences are undoubtedly the most high quality, cost effective option for small and medium-sized businesses – they bring together the right government individuals at the right time to discuss the right topics.”

Kimberly A. Benson
Vice President
Cange International, Inc

“THE CONFERENCE WAS FABULOUS...Incredible doesn't do it justice. ...”

No other conference offers such a variety of presentations from various U.S. Government Departments (OFAC, State Department, Department of Defense, U.S. Department of Commerce Bureau of Industry and Security, Census, U.S. Customs). This three day conference offers more than anyone can imagine along with one-on-one's, workshops and presentations with what is expected from the Trade Compliance Community.

Thank you Partnering for Compliance for bringing your wonderful conference to the San Francisco Bay Area for a second year.

Best Regards,

Loree

**Loree Stevens
Global Trade Compliance Manager
Finisar Corporation**

This conference is the BEST export/import compliance conference: the quality top-level speakers, the opportunity to interact with the attendees and ask questions of the experts during sessions. The presenters are so at ease - you come away from the conference believing the statement "We're from the government and we're here to help."

Ms. Pam Unterbrink
Compliance Coordinator
Orscheln Products, LLC



As in the past the Partnering for Compliance Conference held in San Jose was exceptional!

Mark Menefee is always a pleasure to listen to and the presentation by Larry Sullivan on the EAR was presented in a much different format from the normal EAR presentation, it was both understandable and palatable. State's Terry Davis went over and above the expectation and David Hayes brought so much to the table for those of us involved in UK business units and/or partnerships.

All of your speakers were excellent, knowledgeable and presented their material with both professionalism, humor and applicability. Job well done!!!!

On a scale of 1 to 10, I give this conference a solid 9.5!!!

Personally I came away with new areas of our business to explore, document and understand, and the additional information and knowledge gained will insure that our company continues to strengthen and build our program in the ongoing quest for "Best Practice"

We look forward to your conference in Florida and have plans to send at minimum 2 other additional members of our team.

Thank you so much for your dedication to this objective!

Kathy Lasby
Compliance Analyst
CoorsTek, Inc.

It is with great satisfaction that I write to thank Partnerships International for producing such a great conference. This was my FIRST Partnering for Compliance conference but will not be my last! At another conference that I attended this year, I was able to be chosen only to ask a few of many questions that I had. Either overlooked, or ignored, I left with some questions. I was informed by my peers before attending Partnership that I would have much more time for questions. I was hoping to walk away from your conference with some answers to my questions, but instead I was pleasantly surprised to have left with EVERY question answered.

This is the ONLY conference of its Kind! My only regret is that I have not visited one of these sooner.

Thank you so much for this conference, I will see you all again soon.

Todd Allison
Export Compliance Project Manager
Sanmina-SCI Corp



The Partnering for Compliance conference is one of the most informative and cost effective international trade compliance events I've ever attended. Most conferences focus only on individual aspects of trade compliance such as ITAR, EAR or US Customs. The Partnering for Compliance conference brings together all aspects of trade compliance and presents an in-depth and comprehensive overview of all the regulatory requirements impacting international trade.

Brian
Brian Laney, P.E.
International Trade Compliance Manager
Northrop Grumman Information Systems
Network Communications Systems

Thank you for a putting together an informative conference with a wonderful cast of officials. Keep up the great work and your great spirit.

All the best,
Brian Kim
Project Manager, Sekai Electronics, Inc.

September 2, 2011

Dear Ailish NicPhaidin:

I'd like to personally thank you for the wonderful learning experience that was given at the "Partnering for Compliance" seminar in San Jose, August 2011. Meeting you and your staff was a pleasure and I enjoyed the time that we spent together.

The subject matter experts from the various Government agencies offered a clearer understanding of the Export Regulations and ITAR. Their expertise and willingness to assist will make my day to day operations easier. Meeting the speakers and understanding what the various agencies are responsible for was a benefit in itself, but actually being able to meet with them and get their contact information was priceless.

I hope to send at least 1 employee to the February seminar in Orlando so we can share information gathered.

Thanks again,

Lisa Garland, Manager Export Compliance
Mouser Electronics
A TTI Company



I was impressed with the “Partnering for Compliance” West Coast presentations and information and also time to expand our networks. We got the “best practices” updates information in the compliance field, which every day gets more and more complicated. The program schedule and organizer(s), the presenters’ expertise was excellent, and the Q&A sessions definitely helped a lot to clarify issues/updates.

Ailish, I know once I see your name on a program that we will have a quality one with no further regrets.

Tania D. Gorie, LCHB
Global Trade Compliance Manager
Aviat Networks

The conference is a superb introduction to export compliance, and especially the opportunity for face-to-face interaction with representatives from the local export compliance agencies. It puts a face on the issues involved with export compliance. Thanks again,

Christopher White, PhD
Chief Technology Officer
Active Spectrum, Inc.

Although it was my first time to a Partnering for Compliance Conference I found the information very helpful. I really appreciated the level and caliber of speakers that attended/presented. They were able to share so much great information about what is happening, and will be happening, from the management level. I was impressed with the commitment from so many agencies to allow the personnel to stay 1-3 days to interact and answer additional questions. I think it is a good indicator of the effort our government is putting into the enforcement of export controls while trying to not kill small business in the USA.

Thank you again and keep me posted on future West Coast conferences.

Randy Kingsbury
Helical Products Company, Inc.

Having access to the speakers for "one-on-one" dialogues at breaks or at the end of the day was worth the price of admission. This gave me the opportunity to ask questions specific to our company and therefore take home some very timely and relevant guidance.

Stuart J. Geiger
Manager, Export Licensing
Export and Import Compliance, Office of the General Counsel
Rockwell Collins, Inc.



The Partnering for Compliance Conference I attended on the West Coast in San Jose, CA this year had to be one of the best seminars and professional development opportunities I have participated in for quite some time. The content was informative and relevant. The speakers were exceptional and their accessibility, opening and willingness to share information with us amazing. The environment was truly one of collaborative spirit and partnership. The smaller size of the conference as compared to some of the bigger trade associations and international organizations was also something I very much appreciated. Networking was easily facilitated as well as discussions with the speakers and subject matter experts that were in attendance. I highly recommend this forum to anyone in this field, not just as an educational opportunity, but also a way to stay connected with peers and other professionals working in this space. I will be back.

Mary Elizabeth Reiss
Vice President, Compliance
RTI International

Thank you very much for all of the coordination of the Partnering for Compliance event, and for providing the documents. I found the discussions very insightful and informative. Many thanks!

Shannon Fraser
Commercial Service - Silicon Valley
U.S. Department of Commerce
San Jose, CA 95113

It is my pleasure to do what I can to promote the Wonderful and Enriching Conference.

ZIMBULUS R. NIXON

*Export/Import Control
DEICA – Gulfstream Aerospace*

Exceptional seminar!
Thank you so much for putting together great seminar ("Partnering for Compliance" West Coast). All presenters were outstanding, very well organized and informative. I can't thank you enough for all your assistance, and hard work in preparing and putting together extremely knowledgeable seminar at this magnitude.
Regards,

Safdar K Akhtar
ITOCHU Aviation, Inc.