



**“Partnering for Compliance™” East Coast 2016**  
**March 1 – 4, 2016 at the Holiday Inn Orlando International**  
**Airport Hotel, Orlando, FL**

**Sample Participant Comments / Survey Questionnaire Results & Responses**

Thank you so much for the continued support of industry in providing these training sessions.

From the least trained to the highly trained I find that the Partnering for Compliance conferences are rated much higher than even the SIA or other regular conferences. The cost is much more attuned to the affordable masses, much longer, and has more to offer in the attendance of the most qualified speakers.

We don't need a panel of speakers to sit up front and talk over all the topics and take questions which they don't really answer but tell you to send in a request for comment or tell you that they cannot advise on anything or give any advice outside of the official office.

As you say and we hear so much, we need someone to help us get to where we need to be, not just tell us if this happens come see us or file a disclosure. That does not help us, it only scares us. We need them to be helping us understand we have an actual VSD but not judging us or tracking us, but helping us get to where our companies can be successful and be able to get out from under the mess we are in.

To be able to speak directly with government experts or leaders like Mr. Christiansen, Mr. Minnifield, Alisa Forby, Yolanda Gantlin, Special Agents from Homeland Security or BIS or CBP is so beneficial. Those are the ones we need to be able to communicate with, to help us get past the “red tape” that we deal with when trying to get answers from the rest of the industry up in DC.

Your continued dedication with Barbara, Adrienne and Bruce makes attending these worth every penny and more, even for seasoned professionals, we always learn new things and the contacts are INVALUABLE.

I always sing the praises of Partnering for Compliance because in the industry your conferences are the best, in all categories: Cost, Location, Length, Attendees, Speakers, Education, and Relevance.

Thank you for all you and your team of experts do, it is very much appreciated.

**Judith Kelly**

**Trade & Customs Compliance Manager**

**Empowered Official, Pattonair Fort Worth, Texas 76118**

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Partnerships International, Inc.



Thanks so much to you and your team for the incredibly important work you're doing, and for sharing that information with all of us.

I'm very mindful of how lucky I am to have been part of this program, and am in the process of compiling the enormous scope of information I've returned with as takeaways for our staff here. I will strongly recommend your program to our other offices, as I've commented to many here that it's the most intense training I've been involved in with regards to these topics in all my years in the industry. The expansive range of agencies you were able to provide us access to, and knowledge and accessibility your presenters were so gracious in sharing with the attendees is a rare gift indeed, and one I don't intend to squander.

Thanks again for all your hard work in making this information available to us, and for the spirit of industry partnership your program has done such a spectacular job in fostering.

**Tammy A. Nolan**  
**Operations Manager**  
**US Worldwide Logistics, Inc. (an OIA GLOBAL COMPANY)**  
**Hebron, KY, 41048**

Thank you for your value added training course; this it was my first time at an export compliance training and although it was a lot to take in I was told by my peers that this was normal. I was very impressed with the caliber of speaker they gave great deal of insight to the export compliance process. I felt privileged to be able to meet and hear from the experts in the different departments and agencies, and pleased to know that they are willing to work with us and that we can reach out to them, these contacts are invaluable.

Raul Mayorquin  
Manager of Quality Assurance  
Continental Aircraft Support, Inc.  
Miami Lakes, FL 33014

Thank you, I found the conference quite informative & helpful. The presenters were absolutely top notch.

Nick Neil  
Senior Manager, Trade Compliance  
Empowered Official



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This was my first conference to attend and it was very helpful. I am just now getting onto the exporting end of the business and this conference helped me understand things a little easier. Still a lot to take in on the first go around but I can assure you each portion was helpful.

Thank you,

*Tyler Schlittenhardt*  
**MEGA MEX**  
Humble, TX 77338

Thank you very much for setting up this valuable training course. Even though this was my first time attending an export compliance training, and feeling a bit overwhelmed, I felt like i was able to retain a lot of the knowledge that was passed on by the high caliber of speakers. I was told by a lot of my peers attending that have years of knowledge that this is something you do not learn overnight. I felt very privileged to listen and meet from all the experts you gathered from all the different departments and agencies.

I look forward to attending next year!

Alfred Santori  
Continental Aircraft Support, Inc.  
Miami Lakes, FL 33014

I have been fortunate to have listened to many presentations by Gene Christiansen over the past fifteen years. I have always come away with an updated and improved understanding of the EAR. This year he both provided a concise picture of the current status of ECR, and convinced us all that we are in a very dynamic time in export control and need to continue learning.

Lou Maranzana  
SEKO Logistics

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Had a most enjoyable and enlightening time with you and the Conference, as usual!

**Zeke Isaacson**  
**SHIPPING MANAGER**  
**MRO AEROSPACE, INC. LARGO, FL.**

The presenters were very informative and approachable in order to provide facts that would guide us to best practices on our areas. This forum also provided for the industry to understand the importance of taking our parts in the supply chain very seriously since our actions are a matter of not only our companies safety yet the safety of commerce, and most importantly, humans.

I'm so grateful to our government speakers to take time to ensure we really understood so we can also go back to our companies to inform and educate our counterparts properly, wherever possible. We truly need more events so can continue to ensure more individuals are informed and educated properly.

Teresa Perez  
Specialist Network Operations / ICN



Once again you've managed to do it again! You provided some of the industries top government officials and professionals, with an exceptional presentations and insight. Moreover, the passion provided by these industry experts, to work with the community to educate and answer questions, is fantastic! Nowhere else can you have a seminar with this type of access to ask and work with these experts, to foster and evolve the continued education and knowledge of the attendees.

I can't thank you enough for the offering of this seminar year after year. I have, and will continue to suggest this seminar to global trade professionals, to help them with their personal and organizational roadmap to compliance.

**Dana M. Smalley**  
President / Partners In Trade Compliance Co.

Partnerships International, Inc.



**I wanted first and foremost to reach out to you and thank you for another successful Conference although I consider myself somewhat of a seasoned professional ,there is always a take away from your Conferences and a reminder that what you were perhaps once comfortable with has now evolved (and will continue to evolve), so for that I thank you. I especially appreciate your gratitude towards the presenters and your focus on the development of those new in the field. That speaks volumes of the Person you are....**

**Lourdes Leon**

Trade Compliance Specialist II  
Melbourne Fl.



Please accept my compliments to this very educational and worthwhile conference. Your format proved to be a great opportunity - even for foreign nationals ;- ) - to better get to know the U.S. exporting community, to understand the ways and interpretations of the various departments/agencies and to get a feeling about “real” cases e.g. at port of entry.

However, what I perceived very special (Florida and the weather aside) was the warm welcome and immediate readiness to help and advise displayed by so many of the speakers and attendants of this conference. Thank you so much for this experience!

Thomas Marx

Senior Manager

cbs Corporate Business Solutions Unternehmensberatung GmbH  
Heidleberg, Germany

*I believe it is a necessary to keep inviting representatives from the Department of Commerce and Department of State to the seminar. There are never enough news on Export Control Reform (ECR) to maintain the audience up to date with all the changes on the Law and its applicability, on which agency has jurisdiction and, most importantly, and on the people in charge that we can turn to for assistance and problem resolution.*

*Jairo Leon*

*Licensed Customs Broker No. 28394*

*Engineering & Trade Inc Doral, Florida*

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