



“Partnering for Compliance™” 2021
March 9th, 10th & 11th, 2021 (Virtual)

Sample Participant Comments

- The 20th Annual Partnering for Compliance seminar was one of the most informative conferences I have had the pleasure of attending. The content was comprehensive and well-structured, and the presenters were proficient authorities in their disciplines. The Q & A sessions were equally as educational and beneficial. The hosts deserve noteworthy praise for maintaining a punctual and interactive seminar where any virtual blips were quickly remedied, and every participant question was addressed. I would recommend this conference to all novice and skilled personnel with responsibilities related to export compliance.

Cheryl Clark
Transformational Security, LLC.
Columbia, MD 21046

The Partnering for Compliance seminar that Ailish and her team put together every year is hands down the best export conference I've ever been to. I've now attended the conference 4 times, and every time I'm even more impressed with the content that's covered over the 3 days. It's amazing to have so many experts from multiple government agencies available within one conference. I stress the word available, as they are not only providing us with their expertise via lecture, but they are also listening to and conversing with us individually regarding the everyday challenges we face within our own export compliance worlds. Adrienne and Bruce are always a pleasure to listen to, as they always present the information in a very not so scary, yet real way. One of the best parts about the conference is the ability to interact with other professionals within the industry. It's reassuring to hear their own experiences and to know they are yet another avenue for support. And although we didn't have the in person face to face this year, Ailish was still able to pull us all together virtually, without skipping a beat. Thank you for that. The conference truly is an invaluable source of information, and I look forward to attending once again next year.

Marc Thompson
Director of Trade Compliance and Purchasing
Triman Industries Inc.
West Berlin, NJ 08091-9164

Partnerships International



The Partnering for Compliance conference is the most thorough and comprehensive event for Industry to fully engage in all aspects of exporting. Government speakers are a wealth of knowledge and understanding of Industry concerns and anxieties. First time attendees receive a total overview of everything they should know. Repeat attendees receive that back to basic reminders they need to keep their Trade Compliance programs strong and functional. It is remarkable to have this level of approachable access to the Government workers that process Industry's applications and their advice for how to properly submit is priceless. Conference speaker Audra Collins is one of the most compelling speakers I have ever had the privilege of listening to. This event is time well spent for every company.

Tracey Burchard
Director of Administration
Astrodeal Products
Chester, CT

*I must let you know that I am so appreciative of this annual conference.
I have been attending for many years now and I walk away with new knowledge EVERY single time.
By far, this conference gives you the most access to government regulators and agencies.
We are always able to obtain specific answers to our companies' specific issues.
Each year I bring at least one of my team members. Our company is able to immediately see the growth in our new employees after attending this conference.
Again, I am very appreciative of the work and effort that is put into making this a huge success every year.*

Randi Keenan
THE SAFARILAND GROUP
Jacksonville, FL

Another great conference. Congratulations to you and your team!

Kristie
Manager, Trade Compliance
General Dynamics Mission Systems – Canada
Ottawa, Canada

Partnerships International



I can tell you that from my view point, a novice, that I was very appreciative of the “going over the basics”. My job is to provide the Logistics and Export teams the data they require to do their jobs. By attending the conference, I am now able to understand the differences between EAR, ITAR and at least be aware of how complicated the process can be. It also helps me be aware of the impacts that export can have on my programs.

Joanne Rabasco
BAE Systems
Nashua, NH

Thank you so much for hosting the conference, I know it was very challenging due to the virtual circumstances. But given the entire situation, I don't think it could have gone any better. You all did a fabulous job fielding questions and navigating the virtual. The speakers all did a fine job and seemed very well prepared.

John McKinney
Supervisor-Logistics Department
HEICO Trade Compliance Administrator
Aero Design Inc./ Battery Shop LLC., Mount Juliet, TN 37122| USA

Thank you very much for a wonderful conference! I really learned a lot and hope that I will be able to attend in person next year.

Katie McClinton
Investigator
Raytheon Missiles & Defense
Global Ethics & Compliance
Tucson, AZ 85756 USA

Partnerships International



I found this course extremely helpful and prevalent to my company's day to day procedures. The amount of time that you and all your presenters take to put this course together is very evident and does not go without appreciation. Thank you again and I look forward to your next course.

Stefan J Manz

Stefan J Manz
Quality Supervisor
Seal Dynamics
Hauppauge
NY 11788

This conference is very valuable for all kinds and sizes of businesses because on top of learning lots of important government rules and regulations, it allows participants, while they listen to the presentations, to self-reflect and analyze their processes "live".

The speaker's presentations are extremely well prepared and targeted to all but each participant can focus on what's most important and valuable to them in regards to their specifics.

This conference also serves as a reminder for all of us that we need to train our employees on export rules on a yearly basis.

And the organizers, Ailish primarily, manage to actually make the conference very enjoyable with keeping everyone's attention with little stories and jokes between the presentations!

Timothee Dargnies

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This year our conference was set-up via WebEx, and it was daunting for me to begin with, technologically, due to my never having done such a meeting and needing to use my laptop (which I had not used on-line for nearly a year ☺)! After getting it updated and set-up it turned out to be the simplest thing to join the meeting and I gotta say I actually paid attention and enjoyed this at least as much as though I were in-person!

I so enjoyed the hosts, Alannah and Ailish, and all the presenters were very well-versed in their fields, and I especially enjoyed the ability to ask questions of these experts!

I will admit that I would rather do it old-school, in-person, but, as an alternative, the WebEx was very effective!

Zeke Isaacson

**SHIPPING MANAGER /
EXPORT COMPLIANCE OFFICER
MRO AEROSPACE, INC.
LARGO, FL. 33777 USA**

“I attended the Partnering for Compliance 2021 Virtual Conference and found it to be highly useful. As the Export Control Specialist for the Program Executive Office Missiles and Space (PEO MS) Assistant to the PEO – International (APEO-I), I am always looking for more training opportunities in ITAR and Export Compliance. I found this seminar to have several invaluable areas of instruction. The material presented by Mr. Davis the Deputy Director, Directorate of Defense Trade Controls-Licensing, was particularly of interest to me and the chance to ask questions directly to a senior-level official at DDTC was an incredible opportunity. I also greatly enjoyed the jovial atmosphere created by Ms. NicPhaidin who worked to make the conference entertaining and less “impersonal”, which was quite a feat given that it was a virtual event! Kudos to the Partnering for Compliance Organization for a job well-done.”

Tracey G. Christian
Export Control Specialist
Office of the APEO International
PEO Missiles and Space
Quantum Research-Intl
Redstone Arsenal, AL

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