



“Partnering for Compliance™” 2024
March 12th, 13th & 14th, 2024 (In-Person & Virtual)

Sample Participant Comments / Survey Questionnaire Results & Responses

If you are looking for a comprehensive export compliance seminar to attend, look no further than the 3-day export program that Ailish's Partnering for Compliance and team put forth. Whether you are new to export compliance or have experience, this seminar offers something for everyone. Over the 3 days, they cover virtually every topic applicable to export compliance, through both high level officials from the respective Government Agencies as well as through other personnel from industry. You leave the conference with not only a better understanding of the export regulations as a whole and as they relate to your company's compliance program, but you also gain from the benefit of seeing firsthand that we really are all partners in this together. Do not miss this conference.

Marc Thompson | Sr. Director- Global Trade Compliance
Blue Raven Solutions
Morristown, NJ

- This was my 3rd year attending the Annual Partnering for Compliance Seminar. I continue to attend this event since it is an excellent learning experience. The presenters are authorities in their disciplines and the presentation content includes the latest in policies and regulations. The Q & A sessions are always some of the most informative in this seminar since many of my colleagues have the same questions and concerns when it comes to understanding and complying with export requirements. Whether novice or proficient when it comes to export compliance, this seminar is a must attend!

Cheryl Clark
Transformational Security, LLC.
Columbia, MD



As a private industry player involved with space and military EEE components, I would like to attest that the Partnering for Compliance yearly conference is very helpful as it reiterates the key exports/imports rules and also familiarizes us with several topics that we may not need on a daily basis but will definitely help us not make any mistakes should we face any unexpected challenges. This conference and training also helps us better identify any red flags we might encounter at any given time.

In addition, the in-person conference allow us to easily make new contacts and network with participants and speakers.

Lastly, Ailish, has an amazing ability to make this conference exciting and fun despite the topic being, well, possibly a little dry.

Timothee Dargnies

3D PLUS USA Inc.

Chief Executive Officer
San Leandro CA 94577

Your dedication and passion to the Import/Export Community is truly inspiring. The information and knowledge shared, is priceless.

Thank you for the invitation, I look forward for the next Partnering For Compliance Conference.

Fabrice Cospolite

Director of Quality, Export Administrator



Miami Florida | US

I was delighted to participate in the conference, marking my return after a 6-year hiatus from Compliance. The event was a resounding success, with a diverse representation of agencies and their respective departments. As always, I left with a wealth of new knowledge and a deep appreciation for the comprehensive information shared.

I believe in-person presentations are best, but I also understand the time constraints these agencies have on their time and being able to attend in person. Regarding the actual presentations, with defense being so diverse, I do wish we had more on the Firearms side of the house for those of us in the industry, as well as having some of the Commerce and State catering to the following regulations. ATF would be a great addition, and I feel that more firearms industry partners would attend should they be included in the conference. Overall, it was a great seminar, and I can not wait until next year.

June Wetherbee

Contracts and Compliance Manager, Daniel Defense, LLC // Black Creek, GA



One of the reasons that I love attending PFC, and will fight to come back every year, is because of the regulators. This is one of the very few conferences where we in the export community are able to get face time with the actual regulators and have our questions answered. There is no posturing or delays. As someone in this community, that is huge! I will always shout far and wide that if you are going to attend any conference this year, then PFC is the one you need to shoot for.

Meghann Alford | Coherent |



It was very informative to have Sue Gainor present. The connection we were able to make with her for our business is priceless. Sue is like a gold mine of information for companies working with controlled items. Her willingness to answer questions and explain things in everyday lingo is really beneficial. I would love to continue to listen to her speak each year.

Ellen Smyth, CCS
THE SAFARILAND GROUP/Med-Eng
Manager, Compliance

As head of export control for our Heico Group company based in France, this intensive, high-quality conference was an opportunity to discover in depth all aspects of export control from the US.

All this was made possible by the presence and participation of leading personalities, and by the exclusive and qualitatively instructive contributions of highly qualified members of US government agencies. We can only be proud for our companies to have benefited from such a high level of competence, enabling us to better tackle these export issues.

Many thanks for all this!



Philippe Bonneau
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I would like to send a big thank you for always putting together the best conference in the industry.

The most beneficial part to our company is having personal contact with the regulators and those we deal with during our workday.

To be able to ask a question in person, in real time is priceless.

I have been attending your event since inception and I am never disappointed. Thank you again for all the work you put into this.

Randi Keenan
THE SAFARILAND GROUP

We were privileged to have Sharron Cook present.

She is a very knowledgeable and is a great teacher.

It was also great to have some of BIS agents who are actually doing the work like Anthony Lanzillotti.

Raymund Hoschouer

Director of Foreign Trade,
Empowered Official

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