

Partnerships International, Inc.

EIGHTH ANNUAL

“Partnering for Compliance™” Conference

with the participation of the
US Departments of Commerce, State, Defense,
Homeland Security, OFAC, Census Bureau,
Canadian Exports, E.U., NASA and US Trade

February 25 - 27, 2009

Pegasus Ballroom (Student Union Building)

University of Central Florida, Orlando Campus

4000 Central Florida Boulevard, Building 52 (Student Union Building); Orlando, FL 32816-3250

**Directions to auditorium on campus can be obtained at: www.studentunion.ucf.edu
Click on DIRECTIONS on left side of screen. This page gives you directions to the auditorium, parking garage & parking lot adjacent to the Student Union Building.**

The Eighth Annual “Partnering for Compliance™” will focus on a broad spectrum of export/import regulatory and compliance matters of current relevance to companies, organizations, and individuals involved in trading commodities and technologies.

While we cater to all businesses, we place special emphasis on Small-to-Medium Businesses (SMBs) who rarely have the opportunity to gain first-hand knowledge from the experts. Please help us ensure that your SMB contractors and clients have the opportunity to register for this ‘one-stop-shop’ program.

Our objective is to expand your knowledge and awareness of the requirements needed to successfully compete in business, while adhering to US federal laws and regulations as we strive for 100% compliance. At the same time, our speakers will provide updates on US Government initiatives and policies addressing export controls and enforcement issues.

To maintain the informal and interactive nature of our program, reservations are strictly limited to the first 200 paid applicants on a first-come-first-served basis.

Since 9/11 there have been considerable regulatory changes in US controls. The complexity of international trade has changed significantly. The Department of Homeland Security; expanded EU, China’s WTO membership, and rapid expansion into underdeveloped regions, political considerations, competition for scarce resources, and the emergence of the Indian sub-continent and SE Asia as global players all have an impact on global trade. US exporters will labor under regulatory burdens that may put them at a disadvantage with their global competitors. Solid up-to-date knowledge from the experts is our key to success.

This interactive program will enhance your knowledge base, hopefully increase return on investment and will help maintain your employers’ compliance to become more competitive in the merging global marketplace. We urge you to have many of your questions prepared in advance. Answers will be forthcoming. Ample time has been set aside for the much requested and valued Q&A sessions. An array of eminently qualified experts from the government and the private sector have been brought together to assist you.

An official Certificate of Completion outlining our 4.5 Continuing Education Units (accreditation granted by www.industrycertification.org / [CEU providers.htm](http://www.ceuproviders.htm)) is presented to each participant as evidence of having completed the program.

AGENDA

Wednesday, February 25th, 2009

7:00 – 7:45 AM **Networking and Continental Breakfast**

7:45 – 8:00 Welcome and Administrative Remarks: **Ailish M. Nic Phaidin (C)***
President & CEO, Partnerships International, Inc.

8:00– 8:45 **Opening Keynote Address: The Honorable Kevin Delli-Colli (C)***
Deputy Assistant Secretary of Commerce for Export Enforcement,
US Department of Commerce, Washington, DC
TOPIC (Suggested): Enforcement Issues – Partnering for Success

8:45 - 10:00 **William J. Bostic, Jr. (C)***
Chief, Foreign Trade Division, US Census Bureau (**NOTE: Dale C. Kelly, (C)***
Assistant Division Chief, Data Collections, Foreign Trade Division will also speak)
TOPIC: Mandatory EEI - The Inside Track for Partners

10:00 – 10:15 **COFFEE & NETWORKING BREAK**

10:15 – 11:30 **Jonathan C. Barnes (C)***
Senior Special Agent, Miami Field Office, BIS/Department of Commerce
TOPIC: Partnering at Work – Confronting Enforcement (plus Q&A)

11:30 – 12:00 **LUNCHEON & NETWORKING**

12:00 – 1:00 **Mark D. Menefee (C)*** (Retired Director of Export Enforcement, BIS, DoC)
Of Counsel, Baker & McKenzie, LLP. Washington, D.C.
TOPIC: And With What Will You Pay the Piper?

1:00 – 3:05 **Enforcement Issues in International Trade**

How to Partner and Avoid Seizures, Fines, Forfeitures, and Penalties

- **Robert C. Rawls (C)*** Outbound Program Manager, Cargo Control Division, Cargo Conveyance & Security, Office of Field Operations USCBP, Washington, DC, **Russell R. Morgan (C)*** Assistant Area Port Director for Trade, Supervisory CBP Officer **Jay Todras (C)*** & CBP Officer **Joseph Mitchell (C)*** (**This session will last from 1:00 p.m. – 2:25 p.m.**)
- **Michael J. Cestare (C)*** DHS/ICE Sr. Supervisory Special Agent Nat'l Security Investigations + Sr. Special Agent **Jose R. Pagan (C)*** (**NOTE: ICE segment will also answer questions related to visa / immigration issues participants have**)
Important Note: *This portion of the program is based on real situation recently faced & DHS updates.*

3:05 – 3:45 **OPEN Q & A FORUM**

Panel: **William J. Bostic, Jr. *** Dale Kelly *** Robert C. Rawls *** Michael Cestare *** Russell R. Morgan *** Mary Ann Cranford *** Jay Todras *** Joseph Mitchell *** Jose R. Pagan ***** (**NOTE: Ms Cranford, Fines, Penalties & Forfeitures Officer, CBP North Florida Orlando will join this session**)

3:45 – 5:00 **Bernadette Peers (C)*** Senior Consultant, Strategic Shipping Company, Ltd, UK
and David Hayes (C)*, Director, David Hayes-Export Controls, UK (former Corporate Head of Export Controls, Rolls-Royce Company)
TOPIC: EU/Global Export Control - Partnering with EU Companies to ensure Global Compliance

(NOTE: A short session for SMB and novice participants on ITAR licensing will take place immediately after 5:00 PM).

Tentative Agenda - Subject to Change

Thursday, February 26th, 2009

7:15– 7:45 AM **Networking and Continental Breakfast**

7:45 – 8:00 Administrative Updates and “Partnering for Compliance™ Mentor of Excellence Award” announcement

(Note: Departments of Treasury, State, Defense, and Homeland Security segments will endeavor to include entry, intermediate and advanced level participants as far as possible and practical.)

8:00 – 9:15 **Jessica Brinkmann (C)***
Sanctions Compliance Officer, Office of Foreign Asset Controls (OFAC), US Department of Treasury
TOPIC: OFAC’s Role – Your Responsibility (to include Q&A Session)

9:15 – 10:45 **Terry L. Davis (C)***
Director, Directorate of Defense Trade Controls Licensing (DDTC)
US Department of State, Washington, DC
TOPIC: Department of State Update – to include basics of making a license determination under the International Traffic in Arms Regulations (ITAR), Department of State policy, positions, and initiatives

10:45 – 12:15 **David C. Trimble (C)***
Director, Compliance Division, Directorate of Defense Trade Controls (DDTC)
US Department of State, Washington, DC
TOPIC: Corporate Compliance Programs - a prospective from the DDTC- Current Status, Issues, and Future Implementation

12:15 – 1:45 **Luncheon Keynote Speaker: C. Wayne Ranow (C)***
Center Export Administrator, NASA, Kennedy Space Center
TOPIC: NASA Export Control – Partnering for Protection Through the Enforcement of Federal Import-Export Compliance Regulations. (Q & A incl.)

1:45 – 3:15 **Kenneth Oukrop (C)***
Division Chief, Munitions Licensing, Defense Technology Security Administration (DTSA), Office of the Secretary of Defense, Washington, D.C.
TOPIC : The Department of Defense Export Licensing Process- To provide insight into the role DoD plays in export licensing under the International Traffic in Arms Regulations (ITAR).

3:15 – 3:25 **COFFEE & NETWORKING BREAK**

3:25 - 5:00 Open Q&A Forum with **David Trimble, Terry Davis and Kenneth Oukrop**

(NOTE: A short session for SMB & novice participants on EAR licensing will take place immediately after 5:00 PM).

Tentative Agenda - Subject to Change

Friday, February 27th, 2009 *(Casual Dress Day)*

7:15– 7:45 AM **Networking and Continental Breakfast**

7:45 – 8:00 Administrative Updates

8:00 – 9:00 **Kristen Stewart (C)***

Sr. Commercial Services Specialist/Exports, Curtiss Wright Controls

TOPIC: Canadian Exports (to include Q&A Session)

(Note: Department of Commerce segment will endeavor to include entry, intermediate and advanced level participants as far as possible and practical.)

9:00 – 10:00 **Elroy “Gene” Christiansen (C)***

Senior Licensing Officer, Bureau of Industry and Security (BIS)

US Department of Commerce, Washington, DC

TOPIC: Department of Commerce Presentation & Update - How to prepare a license application to avoid 'Returned Without Action' (RWA) Status; Common errors on applications, and DoC updates on policy, positions, and initiatives.

10:00 – 10:15 **COFFEE & NETWORKING BREAK**

10:15 – 12:00 Continuation US Department of Commerce presentations and updates with **Gene Christiansen**.

12:00 – 12:30 **LUNCHEON & NETWORKING**

12:30 – 1:45 Open Q&A Forum with Gene **Christiansen**

1:45 – 3:00 **Edward O. Weant, III (C)***

Director, Office of Antiboycott Compliance, Department of Commerce

TOPIC: Restrictive Trade Practices or Boycotts – Partnering Works
(to include Q&A)

3:00 – 5:00 **Adrienne Braumiller, Esq. (C)***

Braumiller Schulz & Co., LLP, Dallas, Texas

TOPIC: Latest Developments in Import Compliance

5:00 Adjournment of Eighth Annual "Partnering for Compliance™" Program

CONFERENCE Q & A MODERATOR:

Barbara Clements, President & CEO, Barbara Clements & Associates, Inc.

Coffee will be served throughout the day.

The interactive Question & Answer Fora are designed to answer the many, varied, and pertinent questions that exporters and importers face on a daily basis. We invite you to participate courteously, fully and actively in these sessions. The sessions are designed to answer all your pertinent questions. Participants please note: Government officials will not discuss sensitive national security issues.

PLEASE NOTE: All speaker remarks are strictly not-for-publication without prior authorization from the individual speaker(s).

(C)* = Confirmed (I) = Invited**

Hotel, Car Rental, and Transportation Details

Any hotel accommodation reservations and payments, and any car rental reservations and payments are strictly the responsibility of each individual participant and are NOT the responsibility of the organizers. Organizers will accept NO liability regarding these matters or expenses.

We have made special arrangements for participants with:
(Fully Renovated) Holiday Inn – Select / Orlando East - UCF Area
12125 High Tech Avenue; Orlando, FL 32817
Phone: 407-275-9000 or 800-465-4329 Fax: 407-381-0019
Online registration: www.hiselect.com/mco-univctrl

Reservations MUST be made by Monday, February 2nd, 2009

Go to Group Booking Code & enter: PAR

Normal room rates are \$159.⁰⁰, however Holiday Inn - Select/Orlando East-UCF Area has given us a special below government rate for all participants of \$114.⁰⁰ + T&G per night (single or double). Breakfast is available in the hotel restaurant at the buffet for \$9.²⁵ + T&G. Should participants wish to arrive early and/or remain in the Central Florida area after the conference; the hotel will offer these same rates.

Early reservations are advisable since the number of reserved rooms is limited.

The Holiday Inn-Select/Orlando East-UCF Area is approximately a 15-minute walk from the conference venue. Car parking fees at UCF at publication are of \$5.⁰⁰ per day. Ticket booths are available in all car parking areas. There are several new covered parking garages and outside onsite parking facilities available on campus located close to the conference center. Please check the campus map for accurate directions to the Student Union Building.

We have also made special arrangements with Enterprise Rent-A-Car. Their cars range in price, however, they will give participant a special rate of \$29.⁹⁹ per day or \$164.⁹⁵ per week for an intermediate-size car. Go to www.enterprise.com, enter "Orlando International Airport" travel dates and account #07C8528. When prompted, enter PIN PAR. Or call corporate class line at 800-593-0505 and give account #07C8528. Or, if flying into Orlando International, call Enterprise airport location at 407-281-3555 and speak directly to agent with account #07C8528. You should make arrangements for car rental prior to Monday, February 2nd, 2009.

Contact Enterprise Rent-A-Car at www.enterprise.com

Each attendee is responsible for arranging his/her own transportation to and from the conference center.

To get the special rates for both hotel accommodation and car rental, you must inform them directly that you are attending the "Partnering for Compliance™" Conference on February 25, 26 & 27, 2009 plus the client code PAR. We urge you to make early reservations. We wish you a most fruitful and enjoyable conference, and a pleasant stay in the Central Florida area. And, a visit to the Kennedy Space Center is definitely worthwhile if you have the time. www.ksc.nasa.gov.

Other hotels in the near vicinity are:

Hampton Inn ~ 407-282-0029

Towne Place Suites ~ 407-243-6100

Special rates have not been negotiated with these hotels.

Please let us know by Monday, February 16, 2009 in writing if you have special needs or if you require special assistance in any way and we will be glad to facilitate you to the best of our ability.

Tentative Agenda - Subject to Change

8th Annual "Partnering for Compliance™" Conference
Registration Information

(Reservations are limited to first 200 paid registrants)

Fee schedule for all pre-registered and prepaid (received by Monday, February 2nd, 2009):

Non-US Government	US\$450. ⁰⁰
US Government Employees*	US\$150. ⁰⁰

Fee schedule for all registrations received after Monday, February 2nd, 2008 must be pre-paid to ensure access to conference:

Non-US Government	US\$495. ⁰⁰
US Government Employees*	US\$190. ⁰⁰

**The US Government rate does not apply to
NASA contractors or any other government contractors.**

Online registrations and credit card payments are now available at our website:
www.partneringforcompliance.org

Registrants who wish to complete the registration form and pay by check may do so by making checks payable to:

"Partnering for Compliance™"

and mail to:

Ailish M. Nic Phaidin, MPR II
Director, "Partnering for Compliance™"
211 Cocoa Street, SE
Palm Bay, FL 32909-4314, USA

For further details please contact Ailish M. Nic Phaidin by phone at 321-952-2978, by fax at 321-953-0234, or by email at Ailish@PartneringForCompliance.org

If paying by check, initial registration via electronic means or fax is recommended to assure timely registration. Payment must follow with original completed registration form to ensure accuracy.

NOTE: Cancellations after February 2nd, 2009 will not receive a refund. All 'no-shows' at the program will be billed for charges and payment will be expected.

NO EXCEPTIONS.

Cancellations prior to Monday, February 2nd, 2009 will receive a full refund less a US\$40.⁰⁰ handling fee. Timely substitutions will be processed at no additional charge.

Tentative Agenda - Subject to Change

REGISTRATION FORM

All attendees **must** complete and send **entire form, including email address** to the address below:

- This registration includes attendee information and payment in full.
 This registration includes attendee information only – payment via check or money order to follow.
(*Note: payment must be received by deadline date on previous page.*)

Full Name (Type/Print):

Title:

Company:

Full Address:

(including mail code)

Phone:

Fax:

Cell:

Email address: (PLEASE INCLUDE)

Check/Money Order attached (please state amount): \$

Check/Money Order to follow (please state amount): \$

Signature _____
(email transmission will be considered as signed by registrant)

All non-online registration forms and fees should be mailed to:

Ailish M. Nic Phaidin, MPRII, Director
"Partnering for Compliance™"
211 Cocoa Street, SE; Palm Bay, FL 32909-4314, USA
or faxed to + 321-953-0234
or emailed to Ailish@PartneringForCompliance.org

to reach us no later than Monday, February 16th, 2009 if possible.

The materials in this publication and the presentations to which they pertain express the views of the individual authors and speakers only and do not necessarily represent any of the positions of the organizers on the various issues addressed. These materials and presentations, which are prepared by experts in the relevant subject areas, are intended to provide the audience with valuable information on various topics in international trade and related fields. They are not intended, and should not be construed, as legal advice on any particular matters involving any specific parties. The organizers advise that, in respect of any such particular matters, affected parties should seek legal counsel.