

Partnerships International, Inc.

TWENTY-FIFTH ANNUAL
“Partnering for Compliance™” 2026

IN-PERSON/ORLANDO AND VIRTUAL OFFERED

with the participation of the

**U.S. Departments of State, Commerce, Defense,
Treasury-OFAC, Census Bureau, Imports
& U.S. Trade**

Speakers & agenda details listed on Pages 2, 3 & 4 below.

Kindly forward details to your contractors, suppliers, and clients, etc. Thank you so much.

March 10th, 11th, & 12th, 2026

VENUE: Holiday Inn Orlando-International Airport Hotel (Recently renovated)
5750 T.G. Lee Boulevard, Orlando, FL 32822 Tel: 407-851-6400 / Reservations: 800-465-4329 or
Hotel Reservations Weblink @: Here is your booking link:
Partnering for Compliance: Export Controls Group Code: PFC

Zoom details will be sent separately, approx. 1 week prior, to all registrants.

This collegial and interactive Conference will focus on a broad spectrum of export regulatory & compliance matters of current relevance.

Senior-level Government and industry speakers will provide solid & recent updates on US initiatives & policies regarding export control licensing/enforcement. Extensive Q & A sessions.

Transparent and equitable reservations policy strictly limited to the first 200 attendees on a first-registered, first-paid basis. NOTE: Speakers have agreed, time permitting, to give every participant the opportunity to have all his/her questions answered. We will set up an equitable process whereby all virtual participants may ask their questions in writing. We will notify you of how this process will work closer to the conference. A pre-conference soft copy of all available course materials will be sent to each registrant. NOTE: All speakers have agreed, time permitting, to speak informally on a ‘one-to-one’ basis with in-person participants.

An official Certificate of Completion outlining our 8 International Trade Certification (ITC) CEUs (<https://www.industrycertification.org/ceus>) and a further 24 credit(s) for CES/MES, LCB credit type(s) through NCBFAA will be presented to all participants. Virtual participants will receive certificates electronically. After the close of the conference, to have NCBFAA credits added to work records, attendees should log-on to the Logistics EI (<https://logistics-ei.ncbfaa.org/p/pfc-export-control>) system and enter Unique Identification Code: NEI-122025-3-IXFL. If you have any difficulties arise please email: transcripts@ncbfaa.org. **CLE CREDITS:** Accreditation may be sought individually/collectively by participant(s) in their jurisdictions. We understand that such has been sought and granted in the past for our programs in e.g. Arizona, California, etc.

Speakers: (C)* = Confirmed (I) = Invited**

AGENDA

Tuesday, March 10th, 2026 *(Dress: Business Casual)*

7:30 – 7:45 am **Networking & Full Breakfast (in-person attendees)**

7:45 – 8:00 Welcome and Administrative Remarks
A. E. NicPhaidin (C)* President & CEO, Partnerships International, Inc.

8:00 – 8:30 Opening Keynote Address: **TBA (I)****
TOPIC: TBA

8:30 – 11:00 **Sue Gainor (C)***
President/CEO, Greypoint Consulting, LLC
TOPIC: ITAR Issues/TBA

11:00 – 11:15 **COFFEE & NETWORKING BREAK**

11:15 – 12:30 **Special Agent Anthony Lanzillotti (C)***
Special Agent, Forward Assigned Post - Tampa, OEE/BIS, Department of Commerce
TOPIC: Partnering at Work – Confronting Enforcement

12:30 – 1:15 **LUNCHEON & NETWORKING BREAK**

1:15 – 3:15 **Jessica Mangubat (I)****
Supervisor, Trade Regulations Branch, Economic Management Division, U.S. Census Bureau, Department of Commerce
TOPIC: Mandatory Electronic Export Information - The Inside Track for Partners

3:15 – 3:35 **COFFEE & NETWORKING BREAK**

3:35 – 5:00 **Adrienne Braumiller, Esq. (C)***
Founder and Managing Partner, Braumiller Law Group, PLLC, Dallas, TX
TOPIC: Navigating Complexities: Strategies for Importers in a Volatile Tariff Landscape Q & A

NOTE: A voluntary, intensive, introductory virtual workshop, led by Arthur Shulman (I), V.P., International Trade Compliance, General Atomics, will take place at 5:15 p.m. to give an overview and answer questions on ITAR-related matters. All registrants are welcome to attend this voluntary extra-curricular workshop. We especially urge SMBs and novice registrants to attend.**

Wednesday, March 11th, 2026 *(Dress: Business Casual)*

7:30 – 7:45 am **Networking & Full Breakfast**

7:45 – 8:00 Administrative Updates

Note: Departments of State and Defense segments will endeavor to include entry, intermediate, and advanced level participants as far as possible and practical.

8:00 – 12:00 **Catherine Hamilton (I)**** (NOTE: All coffee breaks at speaker's discretion)
Director of Licensing, Directorate of Defense Trade Controls-Licensing, Office of Defense Trade Controls, Department of State
TOPIC: DoS Update – to include: basics of making a license determination under the International Traffic in Arms Regulations (ITAR); DoS policy; positions, initiatives, and updates **(Topics may change)**

12:00 – 12:40 **LUNCHEON & NETWORKING BREAK**

12:40 – 2:00 **Dara Sanders (C)***
Export Control Analyst, License Directorate at the Defense Technology Security Administration (DTSA), Department of Defense
TOPIC: The Defense Technology Security Administration's role in Department of Defense Technology Security matters

2:00 – 2:15 **COFFEE & NETWORKING BREAK**

2:15 – 3:20 **Jae Shin (I)****
Director of Compliance, Directorate of Defense Trade Controls (PM/DDTC), Office of Defense Trade Controls, Department of State
TOPIC: ITAR Enforcement and Trends & Anatomy of a Disclosure

3:20 – 4:00 Open Q & A session with Ms Hamilton, Ms Cleland and Ms Sanders

4:00 – 5:00 **TBA (I)****
TOPIC: AI (TBA)

5:00 – 5:10 “Mentor of Excellence” and presentation of Scholarships Awards – to include our prestigious Gerard Alexander Monk Memorial Scholarship Award and Terry L. Davis Memorial Scholarship Award.

NOTE: As time permits, DoS speakers, Ms Sanders and Ms Braumiller will hold short “one-to-one” informal meetings with in-person participants on a “first-come, first-served” basis.

NOTE: Adam Stein, (I)** BIS Licensing (Virtually), will lead a voluntary, intensive, introductory workshop for SMBs (Small to Medium Businesses) and novice participants will cover a basic overview of EAR licensing regulations to better prepare such participants for the sessions on Day 3. This will take place today from 5:15 p.m.

Thursday, March 12th, 2026 *(Dress: Casual Dress Day)*

7:30 – 7:45 am **Networking & Full Breakfast**

(We urge you to stay for the full day's program. It is rare to get these experts together in one place)

7:45 – 8:00 Administrative Updates

Note: *Department of Commerce segment will endeavor to include entry, intermediate, and advanced level participants as far as possible and practical.*

8:00 – 12:00 **Timothy Mooney, (I)**** (NOTE: All coffee breaks at speaker's discretion)

Senior Export Policy Analyst, Regulatory Policy Division

Regulatory Policy Division, Bureau of Industry and Security (BIS), Department of Commerce, D.C.

TOPICS: Introduction to Foreign Direct Product rules; License Exceptions: RPL, TSU, STA, RFF, HBM; Overview of Semiconductor rules; Update on latest news. (Topics may change)

12:00 – 12:30 **LUNCHEON & NETWORKING** (Boxed luncheon suitable for those traveling)

12:30 – 1:30 **Q & A with BIS official**

1:30 – 3:00 **Sarah Hickman (Licensing) (I)** & Gisel Nunez (Compliance) (I)****

Licensing & Compliance Officers, Office of Foreign Asset Controls, U.S. Department of the Treasury

TOPICS: OFAC Licensing & Compliance more in-depth; Recent Case Studies

3:00 – 3:15 **Coffee Break**

3:15 – 5:00 **Sarah Hickman (Licensing) (I)** & Gisel Nunez (Compliance) (I)** (Continued)**

Licensing & Compliance Officers, Office of Foreign Asset Controls, U.S. Department of the Treasury

TOPICS: OFAC Licensing & Compliance more in-depth; Recent Case Studies

To include Q & A

5:00 Closing remarks and adjournment of “Partnering for Compliance™” Program

PROGRAM Q & A and WORKSHOP MODERATORS: NOTE: Bruce O’Cain and Adam Stein will respectively lead the ITAR and EAR voluntary after-hours workshops outlined above.

ALSO: As time permits, all Government and trade speakers will informally hold short “one-to-one” meetings with in-person participants on an informal “first-come, first-served” basis.

The interactive Question & Answer Fora are designed to answer the many, varied, and pertinent questions that exporters and importers face on a daily basis. We invite you to participate courteously, fully, and actively in all our sessions. The sessions are designed to answer all your pertinent questions. Participants please note: Government officials will not discuss sensitive national security issues.

PLEASE NOTE: All speakers’ presentations and remarks are strictly off-the-record, not for attribution, and not for publication without the prior written authorization of the individual speaker(s).

Speakers: (C)*= Confirmed (I)= Invited**

Tentative Agenda - Subject to Change

25th Annual "Partnering for Compliance™" Conference

Registration Information *Reservations are limited to the first 200 paid registrants for the program.*

Registration Fee covers (In-person & Virtual): Admission to three-day program, hard copy (in-person) & a soft copy of all available course materials and official Certificate of Completion. In-person will also include full-breakfast, luncheon coffee breaks.

Registration Information

Fee schedule for all pre-registered and pre-paid registrations received by COB Thursday, March 5th, 2026:

Non-US Government:	(In-Person):	US\$950.00	(Virtual):	\$650.00
US Government Employees:**	(In-Person):	US\$300.00	(Virtual):	\$150.00

Fee schedule for all registrations received after COB Thursday, March 5th, 2026 - must be pre-paid to ensure access:

Non-US Government:	(In-Person):	US\$1,000.00	(Virtual):	\$700.00
US Government Employees:**	(In-Person):	US\$350.00	(Virtual):	\$200.00

↑ ↑ ↑ ****The special US Federal Government rate does not apply to any Government contractor(s)** ↑ ↑ ↑

Direct debit/credit card online payment only through PayPal/Venmo - membership/account is NOT necessary.

Online registrations with credit/debit card payments are available only at our website:

<https://www.partneringforcompliance.org/register.html>

Registrants who wish to complete the registration form (Page 7 below) and pay by check, both of which must reach us no later than Thursday, March 5th, 2026 may do so by making checks payable to:

"Partnering for Compliance" and mail to:

A. E. NicPhaidin, Director, "Partnering for Compliance™"

211 Cocoa Street SE, Palm Bay, FL 32909-4314, USA

If further details are needed, phone: 321-952-2978 or email: Info@PartneringForCompliance.org

Website/Online Registrations & Payments – (PayPal/Venmo is our ONLY means of accepting online credit/debit card payments): An email from "Partnering for Compliance™" (billing@partneringforcompliance.org) indicating that the online registration process has begun, and an email receipt from PayPal (service@PayPal.com) for electronic payment, will be sent to all online registrants, and both these emails are final written confirmation that registration is completed and acknowledged. Both of these acknowledgement emails will be sent to the email address given by each registrant at the time of online registration and payment. **If you are not a member of PayPal/Venmo, when you get to the PayPal payments page, scroll down to the "Pay with Debit/Credit" link and proceed to payment.** **Non-online registrations only:** If paying by check/money order, initial registration via email is recommended, and payment must follow with original completed registration form (Page 7 below) to ensure accuracy of registration. **NOTE:** Registrations will not be processed until payment is received. All non-paid registrations will be held in our "pending" file for seven (7) working days. Thereafter, they will be cancelled if payment is not received. Such registrations will be confirmed by email as processed only upon receipt of payment. Participation in any Partnerships International, Inc. (PII) events, and any associated activities, is at individual's own risk and expense. PII accepts no responsibility for any personal security/risk and/or for any loss of or any damage to any items or any persons.

CANCELLATION / SUBSTITUTION / CHANGES / NAME BADGES - POLICIES:

All cancellations must be in writing. Cancellations by COB February 27th, 2026 will receive a full refund by check, less a US\$40.⁰⁰ handling fee. Regretfully, cancellations after COB February 27th, 2026 will not receive a refund or credit towards any future programs. This date/policy applies to all applicants irrespective of the cancellation reason(s) as all conference expenditures will have been fully committed to by this date. Substitutions for the program, with full details in writing, will be processed at no additional charge up to COB on March 9th, 2026. No cancellations or substitutions will be accepted telephonically. 'No-shows' for the program will be billed for charges, and payment will be expected. 'No-show' registrants will not be refunded. Bank-returned checks' fee is US\$40.⁰⁰. Delegates may not "share" a pass between multiple attendees, either in-person or virtually. We maintain our Conference fees at an absolute minimum to facilitate all businesses, especially SMBs. All in-person attendees must wear their name badge (available at the registration desk) throughout the program for identification purposes. All virtual attendees must identify themselves by their full name on the virtual medium throughout the program for registration identification purposes. Logging on virtually with e.g. a first name or telephone number is insufficient to gain access to the conference. **Partnerships International, Inc. (PII)** reserves the right to cancel any program it deems necessary and will, in such event, make a full refund of any paid conference registration fees, (except in the case of the hotel's 'force majeure' terms', i.e. acts of God, Government authority, disaster, or other emergencies, any of which make it illegal or impossible for the hotel to provide the facilities and/or services for PII's events), without liability for any expenses incurred by any registrant(s) for any reason to include airfare, hotel, car rental and/or any other costs incurred by any registrant(s). No responsibility or liability is assumed by PII for any changes in program date(s), content(s), speaker(s) and venue(s), etc. Registrations received after March 5th, 2026 should note that non-payment does not constitute cancellation. Such registrants will be billed and payment will be expected. Registration is your unqualified agreement with all our policies and rules and is necessary and appreciated.

NO EXCEPTIONS.

Hotel Details

Any transportation, hotel accommodation reservations and payments, any car-parking arrangements and any car rental reservations and payments, etc. are strictly the responsibility of each individual participant and are **NOT** the responsibility of the organizers. Organizers will accept **NO** liability regarding these matters or expenses, or any other related matters or expenses. Any requests for refunds for hotel room reservations/expenses, airfares, car rentals, etc. must be made directly with the relevant suppliers/vendors. Such expenses are not included in Conference fees. **NOTE:** Hotel has waived parking fee for all attendees.

We have made special arrangements for participants attending the conference with:

Holiday Inn Orlando-International Airport Hotel (Completely renovated)

5750 T.G. Lee Boulevard, Orlando, FL 32822

Tel: 407-851-6400 / Reservations: 1-800-465-4329

Free bus service at Orlando International Airport every half hour.

Partnering for Compliance: Export Controls Group Code: PFC:

Reservations MUST be made by COB February 19th, 2026 to get the special gov't rate.

A reasonable, yet limited, block of rooms has been reserved for the Conference until COB February 19th, 2026 or until the room-block has been sold out, whichever occurs first. We strongly encourage participants to book their hotel room(s) sooner rather than later to avoid disappointment. **To avoid a cancellation penalty for individual reservations of room and tax, reservations must be canceled 72 hours prior to arrival date.**

Holiday Inn Orlando-International Airport Hotel has given us a special Government rate for all participants of \$149.00 + T&G per night (single or double). Should participants wish to arrive 3 days early and/or remain for an extra 4 days in the central Florida area after the Conference, the hotel will offer these same rates. We have stayed at this hotel and can confirm that, although it is near the Airport, there is little-to-no aircraft noise level due to the architectural design and construction of the hotel in accordance with Orlando, State of Florida, and national noise level guidelines. Hotel Parking Fee Waived for all registered participants. Attendees making reservations must indicate names and "share-withs" of each guest, type of sleeping room request, their arrival and departure dates. Reservations must be guaranteed by a credit card at time of booking, otherwise booking is not guaranteed. Hotel cancellations for any individual must be received by the hotel no later than 72 hours prior to scheduled arrival date. Hotel cancellations received within 72 hours of arrival will be billed one night's room & tax. Gym & WiFi avail.

Reservations should be made either directly with the hotel by telephone, stating that you are attending the "Partnering for Compliance™" 2026 conference, or through the hyperlink outlined above. **The hotel has a free shuttle service from the Orlando Airport directly to its location around each half hour. Please call the hotel shuttle reservations at: 407-813-5003 to reserve a shuttle and/or to have the shuttle pick you up.**

Early hotel reservations are advisable as the number of reserved rooms is limited.

To get the special rates for hotel nights, you must inform the hotel that you are attending the "Partnering for Compliance™" Conference on March 10th, 11th & 12th, 2026. We urge you to make early reservations. We wish you a most fruitful and enjoyable program and a pleasant stay in Orlando.

Each attendee is responsible for arranging his/her own transportation to and from the program center.

Partnerships International, Inc. and the Holiday Inn Orlando International Airport Hotel comply with the Americans with Disabilities Act of 1990. Attendees with special needs, including special food needs, should email us outlining specific needs/requirements by COB Thursday, February 26th, 2026 and we will be glad to facilitate him/her to the very best of our ability. The Kennedy Space Center is a great place to visit when you're in the area. <https://www.nasa.gov/centers/kennedy/home/index.html>

REGISTRATION FORM

All attendees **must** complete the **entire form (including email address)**, and send it to the address below:

- ☐ This registration includes attendee's information and payment in full.
☐ This registration includes attendee's information only – payment via check or money order to follow.

Note: All payment must be received by Thursday, March 5th, 2026. Registrations will not be processed until payment is received.

Full Name (Type/Print):		
Corporate Job Title:		
Company Name:		
Email address:		
Full Address:		
(including mail code)		
Phone:	Fax:	Cell:

Check/Money Order attached (please state amount): \$

Check/Money Order to follow (please state amount): \$

Signature _____
(email transmission will be considered as signed by registrant)

All non-online registration forms and fees should be mailed to:
(Check/Money Order payments should be made payable to "Partnering for Compliance")

A. E. NicPhaidin, Director
"Partnering for Compliance™"
211 Cocoa Street, S.E.,
Palm Bay, FL 32909-4314, USA

and/or or emailed to: Info@PartneringForCompliance.org

to reach us no later than COB Thursday, March 5th, 2026

NOTE: We do our utmost to design our programs to facilitate partnerships and encourage the free, courteous, and collegial exchange of as much information as possible to help you in your business. Our speakers spend valuable time collating the necessary data and information to help you. Any exchanges, and the information contained in them, are **not** for publication or attribution without the prior written authorization of the individual speaker(s); and these exchanges shall **not** be recorded.

The material(s) in this publication and the presentation(s) to which they pertain, express the views of the individual author(s) and/or speaker(s) only and do not necessarily represent any of the position(s) of the organizers on the various issues addressed. These materials and presentations, which are prepared carefully by experts in the relevant subject matter areas, are intended to provide the audience with valuable information on various topics in international trade and related fields. They are not intended, and should not be construed, as legal advice on any particular matter(s) involving any specific parties. The organizers advise that, in respect of any such particular matter(s), affected parties should seek legal counsel. Any information in this document, or any information on our website, or any information pertaining to our program(s) cited elsewhere, cannot be used for the purpose of avoiding penalties. Partnerships International, Inc. assumes no liability or responsibility for any changes in program date(s), content(s), speaker(s), venue(s) or any other matter(s) arising from the use of this and/or any other associated documents or announcements through any medium(s). Registration is your unqualified acceptance of, and compliance with, all our policies, and is necessary. Each year we strive to make your visit as fruitful and pleasant as possible. We will continue to do so for every program to the very best of our ability. Thank you for your compliance on these matters.